

NEW ITEMS

RETAIL PRICES



After years of trial and error, the Kobe Match Co, the creators of the Hibi Match, arrived at the perfect mixture of paper fibres, incense and charcoal to create the perfect strike-on-box incense match. Each one of the Hibi matches last for about ten minutes bringing delightful fragrances to anywhere you bring the palm-sized box, allowing short aromatherapy sessions for the busy individual. The Harima region of Awaji island has been producing matches and incense for nearly one hundred and fifty years and the island accounts for nearly 70% of the match production in Japan. The westerly winds through Awaji island create the perfect temperature to dry incense; each of the fragrances derives from herbs grown by a local incense producer using traditional methods.



Seto tray



Each box comes with a safe burning pad

30 pack

8 pack

Box of 8 Incense Matches \$14.00 each • Minimum order 5 packs per scent



Lemongrass
KO-08-S00108



Lavender
KO-08-S00208



Geranium
KO-08-S00308



Ylang Ylang
KO-08-S00408



Tea Tree
KO-08-S00508



Citronella
KO-08-S00608



Fragrant Olive
KO-08-S00708M



Japanese Cypress
KO-08-J00108



Sandalwood
KO-08-J00208



Yuzu
KO-08-J00708

NEW Seto porcelain burning tray \$34.00 each
Porcelain • 3" dia. • Safe burning pad fits in center recess



Deep Series



Cedar wood
KO-08-D00108



Oakmoss
KO-08-D00208



Ambergris
KO-08-D00308

Garden Series



Mimosa
KO-08-G00108



Japanese Wisteria
KO-08-G00208



Peony
KO-08-G00308



Flower Yellow
KO-SOW-03FK



Flower Green
KO-SOW-03FO



Round Yellow
KO-SOW-03RK



Round Green
KO-SOW-03RO

Box of 30 Incense Matches \$39.00 each



Lemongrass
KO-30-S00130

Lavender
KO-30-S00230

Geranium
KO-30-S00330

Ylang Ylang
KO-30-S00430

Tea Tree
KO-30-S00530

Citronella
KO-30-S00630

Fragrant Olive
KO-30-S00730M

Box of 30 Deep Incense Matches \$44.00 each



Japanese Cypress
KO-30-J00130

Sandalwood
KO-30-J00230

Yuzu
KO-30-J00730



Cedar wood
KO-30-D00130

Oakmoss
KO-30-D00230

Ambergris
KO-30-D00330

Gift boxes



**3 assorted Garden fragrances
\$49.00**

KO-GARDENGIFT3

Mimosa, Japanese Wisteria, Peony



**3 assorted fragrances
\$46.00**

KO-S001-308

Japanese Cypress, Sandalwood, Yuzu



**3 assorted Deep fragrances
\$49.00**

KO-DEEPGIFTBOX3

Cedar Wood, Ambergris, Oakmoss

**5 assorted fragrances
\$68.00**

KO-S001-508

Lemongrass, Lavender, Geranium, Ylang Ylang, Tea Tree



Displays



Large display

KO-DT001L

9.5" d x 17.5" w x 1" h



Small display

KO-DT001S

8.5" d x 9.5" w x 1" h

Opening order \$300

8 packs minimum quantity is 5 per scent

30 packs no minimum

Reorder minimum is \$300

Packed in boxes of 5 (for the 8-pk and 30-pack matches)

Opening order will be supplied
with samplers and point of sale materials.